The Law Society of New South Wales

ACN 000 000 699

Annual financial report for the year ended 30 June 2022

Councillors' report

The Council present their report on the consolidated entity (hereafter referred to as the group) consisting of The Law Society of New South Wales (the company) and the entities it controlled at the end of, or during, the year ended 30 June 2022.

Councillors

The members of the Council in office during or since the end of the financial year were:

| Lauren Diana Absalom | Hugh Ignatius Macken |
|--------------------------------|-------------------------------|
| Jennifer Ruth Ball | Mary Josephine Esther Macken |
| Cassandra Denise Banks | Ronan MacSweeney |
| Angelo Bilias | Stephen McAuley |
| Danny Wayne Bricknell | Brett Patrick McGrath |
| Simon Jeremy Ashley Bruck | Michelle Devenish Meares |
| Adriana Care | James Andrew Skelton |
| Jacqueline Mai Dawson | Jade Elizabeth Tyrrell |
| Sylvia Fernandez | Joanne Patricia van der Plaat |
| Richard John Harvey | Juliana Rose Warner |
| Rebekah Victoria McEwin Hunter | Mark Stephen Warton |
| Catherine Joy James | Danielle Lee Captain-Webb |
| Zora Kekeff | Jennifer Jane Windsor |
| Iona Wai Ting Luke | Jennifer Louise Lai Wah Wong |

All members of the Council are practising solicitors of the Supreme Court of New South Wales.

During the year, the following Councillors were elected, re-elected or appointed to Council: Ms C Banks (re-elected 28.10.21), Ms J Dawson (elected 28.10.21), Ms D Captain-Webb (elected 28.10.21), Ms S Fernandez (elected 28.10.21), Ms R Hunter (elected 28.10.21), Ms M Macken (elected 28.10.21), Mr B McGrath (re-elected 28.10.21), Mr J Skelton (appointed 28.10.21).

During the year, the following Councillors retired or resigned from Council: Mr S Bruck (retired 28.10.21), Ms C James (retired 28.10.21), Mr R Harvey (retired 31.12.21), Ms Z Kekeff (retired 28.10.21), Mr R MacSweeney (retired 28.10.21), Mr M Warton (retired 28.10.21).

The company secretaries of The Law Society of New South Wales are Ms M Lewis and Mr D Carew.

Council meetings

A table setting out the number of Council meetings held during the financial year and the number of meetings attended by each Councillor is included in the corporate governance statement which is in the published annual report.

Principal activities

The Law Society of New South Wales is the professional association for solicitors in New South Wales and fulfils both a regulatory and representative function on behalf of the profession. The Law Society of New South Wales is also the parent company of the Lawcover group of companies, which provide professional indemnity insurance to legal firms. During the course of the year there was no significant change in the nature of these activities.

Dividends

The company's constitution prohibits the distribution of dividends to its members.

Review of operations

The surplus of the company for the year was \$3.7 million (2021: \$2.9 million loss). The profit or loss of subsidiaries are as set out in their respective financial statements. The result of group operations for the year was a loss of \$8.7 million (2021: \$2.4 million loss). Further information on the operations of the group can be found in the published annual report.

Changes in state of affairs

Following the onset and declaration of the COVID-19 pandemic in March 2020, the Council resolved to set membership fees at \$10 (plus GST) for the 2020-21 practising year. This represented a significant reduction from the solicitor membership fee of \$400 (plus GST) approved by Council for the 2019-20 practising year.

This one-off measure resulted in an estimated membership fee income decrease of \$11 million during the 2020-21 practising year relative to the 2019-20 practising year. The solicitor membership fee reverted back to \$400 (plus GST) for the 2021-22 practising year.

During the financial year the liquidation of SMIF Management Pty Ltd was completed, with surplus funds of \$36,460 being returned to the company. There was no further significant change in the state of affairs of the group other than that referred to in the financial statements or notes thereto.

Subsequent events

There has not arisen in the interval between the end of the financial year and the date of this report any item, event or transaction of a material or unusual nature likely, in the opinion of the Councillors, to affect significantly the operations of the group, the results of those operations or the state of affairs of the group in future financial years.

Future developments

There are no likely developments in the operations of the group which would significantly affect the results of future operations.

Indemnification of officers and auditors

During the financial year, the company paid a premium in respect of a contract insuring the Councillors of the company (as named above) and all executive officers of the company against a liability incurred as such a Councillor or executive officer to the extent permitted by the *Corporations Act 2001*.

The company has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the company against a liability incurred as such an officer or auditor.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 3.

Rounding of amounts

The company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, related to the "rounding off" of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with that instrument to the nearest thousand dollars, or in certain cases, to the nearest dollar.

This report is made in accordance with a resolution of the Council.

On behalf of the Council

J van der Plaat Councillor

emif Ball.

J Ball Councillor

Sydney, 26 September 2022



Auditor's Independence Declaration

As lead auditor for the audit of The Law Society of New South Wales for the year ended 30 June 2022, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of The Law Society of New South Wales and the entities it controlled during the period.

R Balding

R Balding Partner PricewaterhouseCoopers

Sydney 26 September 2022

PricewaterhouseCoopers, ABN 52 780 433 757 One International Towers Sydney, Waterfront Quay, Barangaroo, GPO BOX 2650, SYDNEY NSW 2001 T +61 2 8266 0000, F +61 2 8266 9999, www.pwc.com.au

Level 11, 1PSQ, 169 Macquarie Street, Parramatta NSW 2150, PO BOX 1155, Parramatta NSW 2124 T +61 2 9659 2476, F +61 2 8266 9999, www.pwc.com.au

Liability limited by a scheme approved under Professional Standards Legislation

THE LAW SOCIETY OF NEW SOUTH WALES

Statements of profit or loss and other comprehensive income For the year ended 30 June 2022

| | _ | Consolidated | | Company | |
|--|-------|--------------|----------|--------------------|----------|
| | | 2022 | 2021 | 2022 | 2021 |
| | Note | \$'000 | \$'000 | \$'000 | \$'000 |
| Revenue | 6 | 129,220 | 121,249 | 37,144 | 21,985 |
| Investment revenue | 7 | (15,664) | 14,331 | (3,513) | 4,356 |
| | | | | | |
| Other income | 8 | 11,844 | 10,238 | 11,844 (24,524) | 10,238 |
| Employee benefits expense | 9 | (33,690) | (32,219) | (24,534) | (23,540) |
| Depreciation and amortisation expense | 9 | (3,187) | (2,783) | (873) | (1,241) |
| Law Council capitation fees | 05 | (2,703) | (1,898) | (2,703) | (1,898) |
| Outwards reinsurance premium expense | 25 | (9,747) | (8,877) | - | - |
| Claims expense | 25 | (67,271) | (81,486) | - | - |
| Finance costs | 17 | (76) | (94) | - | - |
| Consulting and professional fees expense | | (7,827) | (6,550) | (4,569) | (3,471) |
| Other expenses | - | (14,657) | (13,512) | (9,098) | (9,342) |
| (Loss) profit before income tax | | (13,758) | (1,601) | 3,698 | (2,913) |
| Income tax expense | 10 | 5,090 | (804) | - | - |
| (Loss) profit for the year | - | (8,668) | (2,405) | 3,698 | (2,913) |
| Other comprehensive income | | | | | |
| Items that will not be reclassifed to profit or loss | | | | | |
| Revaluation of land and buildings | _ | 22,198 | | 22,198 | |
| Other comprehensive income for the year, net of tax | | 22,198 | - | 22,198 | - |
| Total comprehensive income (loss) for the year | - | 13,530 | (2,405) | 25,896 | (2,913) |
| (Loss) profit is attributable to: | | | | | |
| Members of The Law Society of New South V | /ales | (8,668) | (2,405) | 3,698 | (2,913) |
| | - | (8,668) | (2,405) | 3,698 | (2,913) |
| Total comprehensive income (loss) for the year is attributable to: | ar | | | | |
| Members of The Law Society of New South V | lales | 13,530 | (2,405) | 25,896 | (2,913) |
| | - | 13,530 | (2,405) | 25,896 | (2,913) |
| | - | | | | |

The above statements of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

THE LAW SOCIETY OF NEW SOUTH WALES Balance sheets

As at 30 June 2022

| Note 2022 2021 2022 2021 Assets \$'000 \$'000 \$'000 \$'000 Assets Current assets 32,439 28,048 20,347 12,443 Trade and other receivables 11 15,585 24,209 638 559 Investments 22 191,632 178,122 70,485 71,907 Current assets 242 2,294 - - - Other assets 13 1,692 1,681 1,126 1,109 Total current assets 241,590 234,354 92,596 86,018 Non-current assets 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Righ-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,629 12,957 1,988 2,925 Current tabilities 20 7,629 12,957 | | _ | Consolidated | | Compa | any |
|--|-------------------------------|------|--------------|---------|---------|---------|
| Assets Current assets Cash and cash equivalents 32,439 28,048 20,347 12,443 Trade and other receivables 11 15,585 24,209 638 559 Investments 12 191,632 178,122 70,485 71,907 Current assets 242 2,294 - - - Other assets 242 2,294 - - - Total current assets 241,590 234,354 92,596 86,018 Non-current assets 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Intagible assets 19 5,707 6,086 - - Total assets 58,583 573,068 206,545 178,214 Liabilities 21 81,981 77,784 3,372 2,526 Current liabiliti | | | 2022 | 2021 | 2022 | 2021 |
| Current assets 32,439 28,048 20,347 12,443 Trade and other receivables 11 15,585 24,209 638 559 Investments 12 191,632 178,122 70,485 71,907 Current tax assets 242 2,294 - - - Other assets 13 1,692 1,681 1,126 1,109 Total current assets 241,590 234,354 92,596 86,018 Non-current assets 241,590 234,354 92,596 86,018 Non-current assets 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Total sansets 383,933 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 | | Note | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash and cash equivalents 32,439 28,048 20,347 12,443 Trade and other receivables 11 15,585 24,209 638 559 Investments 12 191,632 178,122 70,485 71,907 Current assets 242 2,294 - - - Other assets 13 1,692 1,681 1,126 1,109 Non-current assets 241,590 234,354 92,596 86,018 Non-current assets 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Intangible assets 19 5,707 6,086 - - Current labilities 17 762 702 - - Current labilities 17 7,629 <t< td=""><td>Assets</td><td></td><td></td><td></td><td></td><td></td></t<> | Assets | | | | | |
| Trade and other receivables 11 15,585 24,209 638 559 Investments 12 191,632 178,122 70,485 71,907 Current assets 242 2,294 - - Other assets 13 1,692 1,681 1,126 1,109 Total current assets 241,590 234,354 92,596 86,018 Non-current assets 241,590 234,354 92,596 86,018 Non-current assets 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - - Intangible assets 18 7,655 2,658 - - - Intangible assets 19 5,707 6,086 - - - Curent liabilities 17< | Current assets | | | | | |
| Investments 12 191,632 178,122 70,485 71,907 Current tax assets 242 2,294 - - Other assets 13 1,692 1,681 1,126 1,109 Total current assets 241,590 234,354 92,596 86,018 Non-current assets 241,590 244,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,655 2,588 - - Intanglible assets 19 5,707 6,086 - - Total assets 585,583 573,068 206,555 178,214 Liabilities 17 762 702 - - Other iabilities 17 762 702 - - Total assets 20 7,629 12,957 1,968 2,053 | Cash and cash equivalents | | 32,439 | 28,048 | 20,347 | 12,443 |
| Current tax assets 242 2.294 - - Other assets 13 1,692 1,681 1,126 1,109 Total current assets 241,590 234,354 92,596 86,018 Non-current assets 241,590 234,354 92,596 86,018 Non-current assets 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 92,196 Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,655 2,588 - - Intangible assets 19 5,707 6,086 - - Total on-current assets 343,993 338,714 113,949 92,196 Total assets 20 7,629 12,957 1,988 2,053 Labilities 21 81,981 77,784 3,372 | Trade and other receivables | 11 | 15,585 | 24,209 | 638 | 559 |
| Other assets 13 1,692 1,681 1,126 1,109 Total current assets 241,590 234,354 92,596 86,018 Non-current assets 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,675 6,686 - - Intangible assets 19 5,707 6,086 - - Total non-current assets 343,993 338,714 113,949 92,196 Total assets 20 7,629 12,957 1,988 2,053 Lease liabilities 17 7,629 12,957 1,988 2,053 Lease liabilities 21 81,981 77,784 3,372 2,526 Other liabilities 21 21,2,524 | Investments | 12 | 191,632 | 178,122 | 70,485 | 71,907 |
| Total current assets 241,590 234,354 92,596 86,018 Non-current assets 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,655 2,588 - - Intangible assets 19 5,707 6,086 - - Total anon-current assets 343,993 338,714 113,949 92,196 Labilities 585,583 573,068 - - - Current liabilities 17 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 212,524 202,050 36,019 33,641 Non-current liabilities 23 89,843 100,566 | Current tax assets | | 242 | 2,294 | - | - |
| Non-current assets Image: constraint of the system of the sy | Other assets | 13 | 1,692 | 1,681 | 1,126 | 1,109 |
| Receivables 14 12,741 22,296 - - Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,655 2,588 - - Intangible assets 19 5,707 6,086 - - Total non-current assets 343,993 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 178,214 Liabilities 5 573,068 206,545 178,214 Liabilities 17 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 212,524 202,050 36,019 33,641 Non-current liabilities 17 1,048 1,814 - - <td>Total current assets</td> <td>_</td> <td>241,590</td> <td>234,354</td> <td>92,596</td> <td>86,018</td> | Total current assets | _ | 241,590 | 234,354 | 92,596 | 86,018 |
| Investments 15 236,059 246,705 34,600 34,600 Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,655 2,588 - - Intangible assets 19 5,707 6,086 - - Total non-current assets 343,993 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Liabilities 17 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 23 89,843 100,566 1,087 1,030 Non-current liabilities 17 1,048 <t< td=""><td>Non-current assets</td><td></td><td></td><td></td><td></td><td></td></t<> | Non-current assets | | | | | |
| Property, plant and equipment 16 80,166 58,631 79,349 57,596 Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,655 2,588 - - Intangible assets 19 5,707 6,086 - - Total non-current assets 343,993 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Liabilities 17 762 702 - - Provisions 21 81,981 77,784 3,372 2,556 Other liabilities 212,524 202,050 36,019 33,641 Non-current liabilities 17 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 303,415 304,430 37,106 <t< td=""><td>Receivables</td><td>14</td><td>12,741</td><td>22,296</td><td>-</td><td>-</td></t<> | Receivables | 14 | 12,741 | 22,296 | - | - |
| Right-of-use assets 17 1,665 2,408 - - Deferred tax assets 18 7,655 2,588 - - Intangible assets 19 5,707 6,086 - - Total non-current assets 343,993 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Liabilities 7 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 21 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 303,415 304,430 37,106 34,671 Net assets 282,168 268,638 169,439 143,543 <td>Investments</td> <td>15</td> <td>236,059</td> <td>246,705</td> <td>34,600</td> <td>34,600</td> | Investments | 15 | 236,059 | 246,705 | 34,600 | 34,600 |
| Deferred tax assets 18 7,655 2,588 - - Intangible assets 19 5,707 6,086 - - Total non-current assets 343,993 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Liabilities 7 762 702 - - Trade and other payables 20 7,629 12,957 1,988 2,053 Lease liabilities 17 762 702 - - - Provisions 21 81,981 77,784 3,372 2,526 0 Other liabilities 22 122,152 10,607 30,659 29,062 Total current liabilities 23 89,843 100,566 1,087 1,030 Non-current liabilities 23 89,843 100,566 1,087 1,030 Total non-current liabilities 303, | Property, plant and equipment | 16 | 80,166 | 58,631 | 79,349 | 57,596 |
| Intangible assets 19 5,707 6,086 - - Total non-current assets 343,993 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Liabilities 7 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 21 212,524 202,050 36,019 33,641 Non-current liabilities 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total non-current liabilities 232,168 268,638 169,439 143,543 Equity 282,168 268,638 169,439 143,543 Retained earnings 24 65,540 43,342 | Right-of-use assets | 17 | 1,665 | 2,408 | - | - |
| Total non-current assets 343,993 338,714 113,949 92,196 Total assets 585,583 573,068 206,545 178,214 Liabilities 585,583 573,068 206,545 178,214 Current liabilities < | Deferred tax assets | 18 | 7,655 | 2,588 | - | - |
| Total assets 585,583 573,068 206,545 178,214 Liabilities Current liabilities 7 1988 2,053 Trade and other payables 20 7,629 12,957 1,988 2,053 Lease liabilities 17 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 21 81,981 77,784 3,372 2,526 Non-current liabilities 21 21,052 10,067 30,659 29,062 Total non-current liabilities 17 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities <td>Intangible assets</td> <td>19</td> <td>5,707</td> <td>6,086</td> <td>-</td> <td>-</td> | Intangible assets | 19 | 5,707 | 6,086 | - | - |
| Liabilities 20 7,629 12,957 1,988 2,053 Lease liabilities 17 762 702 - <t< td=""><td>Total non-current assets</td><td>_</td><td>343,993</td><td>338,714</td><td>113,949</td><td>92,196</td></t<> | Total non-current assets | _ | 343,993 | 338,714 | 113,949 | 92,196 |
| Current liabilities 20 7,629 12,957 1,988 2,053 Lease liabilities 17 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 21 212,524 202,050 36,019 33,641 Non-current liabilities 21 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total liabilities 303,415 304,430 37,106 34,671 Net assets 282,168 268,638 169,439 143,543 Equity Reserves 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Total assets | - | 585,583 | 573,068 | 206,545 | 178,214 |
| Trade and other payables 20 7,629 12,957 1,988 2,053 Lease liabilities 17 762 702 - - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 21 212,524 202,050 36,019 33,641 Non-current liabilities 17 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total liabilities 282,168 268,638 169,439 143,543 Equity Reserves 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Liabilities | | | | | |
| Lease liabilities 17 762 702 - Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 21 2,524 202,050 36,019 33,641 Non-current liabilities 17 1,048 1,814 - - Lease liabilities 17 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total sibilities 23 89,843 304,430 37,106 34,671 Net assets 282,168 268,638 169,439 143,543 Equity Equity Equity Equity 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Current liabilities | | | | | |
| Provisions 21 81,981 77,784 3,372 2,526 Other liabilities 22 122,152 110,607 30,659 29,062 Total current liabilities 212,524 202,050 36,019 33,641 Non-current liabilities 17 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total liabilities 303,415 304,430 37,106 34,671 Net assets 282,168 268,638 169,439 143,543 Equity 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Trade and other payables | 20 | 7,629 | 12,957 | 1,988 | 2,053 |
| Other liabilities22122,152110,60730,65929,062Total current liabilities212,524202,05036,01933,641Non-current liabilities171,0481,814Lease liabilities171,0481,814Provisions2389,843100,5661,0871,030Total non-current liabilities90,891102,3801,0871,030Total liabilities2389,843304,43037,10634,671Net assets282,168268,638169,439143,543Equity2465,54043,34265,54043,342Retained earnings24216,628225,296103,899100,201 | Lease liabilities | 17 | 762 | 702 | - | - |
| Total current liabilities 212,524 202,050 36,019 33,641 Non-current liabilities 17 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total non-current liabilities 303,415 304,430 37,106 34,671 Net assets 282,168 268,638 169,439 143,543 Equity 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Provisions | 21 | 81,981 | 77,784 | 3,372 | 2,526 |
| Non-current liabilities 17 1,048 1,814 - - Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total liabilities 303,415 304,430 37,106 34,671 Net assets 282,168 268,638 169,439 143,543 Equity 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Other liabilities | 22 | 122,152 | 110,607 | 30,659 | 29,062 |
| Lease liabilities171,0481,814Provisions2389,843100,5661,0871,030Total non-current liabilities90,891102,3801,0871,030Total liabilities303,415304,43037,10634,671Net assets282,168268,638169,439143,543EquityEquity2465,54043,34265,54043,342Reserves24216,628225,296103,899100,201 | Total current liabilities | - | 212,524 | 202,050 | 36,019 | 33,641 |
| Provisions 23 89,843 100,566 1,087 1,030 Total non-current liabilities 90,891 102,380 1,087 1,030 Total liabilities 303,415 304,430 37,106 34,671 Net assets 282,168 268,638 169,439 143,543 Equity 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Non-current liabilities | | | | | |
| Total non-current liabilities90,891102,3801,0871,030Total liabilities303,415304,43037,10634,671Net assets282,168268,638169,439143,543EquityEquity2465,54043,34265,54043,342Reserves24216,628225,296103,899100,201 | Lease liabilities | 17 | 1,048 | 1,814 | - | - |
| Total liabilities303,415304,43037,10634,671Net assets282,168268,638169,439143,543Equity2465,54043,34265,54043,342Retained earnings24216,628225,296103,899100,201 | Provisions | 23 | 89,843 | 100,566 | 1,087 | 1,030 |
| Net assets 282,168 268,638 169,439 143,543 Equity 24 65,540 43,342 65,540 43,342 Retained earnings 24 216,628 225,296 103,899 100,201 | Total non-current liabilities | - | 90,891 | 102,380 | 1,087 | 1,030 |
| EquityReserves2465,54043,34265,54043,342Retained earnings24216,628225,296103,899100,201 | Total liabilities | _ | 303,415 | 304,430 | 37,106 | 34,671 |
| Reserves2465,54043,34265,54043,342Retained earnings24216,628225,296103,899100,201 | Net assets | - | 282,168 | 268,638 | 169,439 | 143,543 |
| Retained earnings 24 216,628 225,296 103,899 100,201 | Equity | | | | | |
| | Reserves | 24 | 65,540 | 43,342 | 65,540 | 43,342 |
| Total equity 282,168 268,638 169,439 143,543 | Retained earnings | 24 | 216,628 | 225,296 | 103,899 | 100,201 |
| | Total equity | - | 282,168 | 268,638 | 169,439 | 143,543 |

The above balance sheets should be read in conjunction with the accompanying notes.

THE LAW SOCIETY OF NEW SOUTH WALES Statements of changes in equity For the year ended 30 June 2022

| Consolidated | Reserves | Retained earnings | Total |
|-----------------------------------|----------|----------------------|---------|
| | \$'000 | \$'000 | \$'000 |
| | | | |
| Balance at 1 July 2020 | 43,342 | 227,701 | 271,043 |
| Loss after income tax | - | (2,405) | (2,405) |
| Other comprehensive income | | - | - |
| Total comprehensive loss | - | (2,405) | (2,405) |
| Balance at 30 June 2021 | 43,342 | 225,296 | 268,638 |
| Loss after income tax | - | (8,668) | (8,668) |
| Other comprehensive income | 22,198 | - | 22,198 |
| Total comprehensive income (loss) | 22,198 | (8,668) | 13,530 |
| Balance at 30 June 2022 | 65,540 | 216,628 | 282,168 |

| | | Retained | |
|----------------------------|----------|----------|---------|
| Company | Reserves | earnings | Total |
| | \$'000 | \$'000 | \$'000 |
| | | | |
| Balance at 1 July 2020 | 43,342 | 103,114 | 146,456 |
| | | | |
| Loss after income tax | - | (2,913) | (2,913) |
| Other comprehensive income | - | - | |
| Total comprehensive loss | - | (2,913) | (2,913) |
| | | | |
| Balance at 30 June 2021 | 43,342 | 100,201 | 143,543 |
| | | | |
| Profit after income tax | - | 3,698 | 3,698 |
| Other comprehensive income | 22,198 | - | 22,198 |
| Total comprehensive income | 22,198 | 3,698 | 25,896 |
| | | | |
| Balance at 30 June 2022 | 65,540 | 103,899 | 169,439 |
| | | | |

The above statements of changes in equity should be read in conjunction with the accompanying notes.

THE LAW SOCIETY OF NEW SOUTH WALES Statements of cash flows For the year ended 30 June 2022

| | _ | Consolidated | | olidated Company | |
|--|------|--------------|-----------|------------------|----------|
| | | 2022 | 2021 | 2022 | 2021 |
| | Note | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from operating activities | | | | | |
| Receipts from customers | | 52,397 | 45,882 | 50,506 | 45,935 |
| Payments to suppliers and employees | | (61,375) | (51,737) | (40,083) | (38,249) |
| Interest paid | | (76) | (94) | - | - |
| Premiums received | | 96,630 | 83,867 | - | - |
| Outwards reinsurance premiums paid | | (11,467) | (10,339) | - | - |
| Claims paid | | (74,783) | (49,171) | - | - |
| Reinsurance and other recoveries received | | 21,628 | 3,079 | - | - |
| Income taxes received (paid) | - | 2,074 | (937) | - | - |
| Net cash inflow from operating activities | 35 | 25,028 | 20,550 | 10,423 | 7,686 |
| Cash flows from investing activities | | | | | |
| Payments for purchase of investments | | (254,723) | (181,611) | (65,000) | (25,000) |
| Proceeds on sale of investments | | 236,054 | 173,788 | 62,737 | 15,000 |
| Interest received | | 141 | 170 | 135 | 169 |
| Dividends received | | - | - | 37 | - |
| Payments for property, plant and equipment | | (467) | (597) | (428) | (45) |
| Payments for intangible assets | - | (941) | (5,619) | - | |
| Net cash outflow from investing activities | | (19,936) | (13,869) | (2,519) | (9,876) |
| Cash flows from financing activities | | | | | |
| Payment of lease liabilities | - | (701) | (610) | - | |
| Net cash outflow from financing activities | - | (701) | (610) | - | - |
| Net increase (decrease) in cash and cash equivalents | | 4,391 | 6,071 | 7,904 | (2,190) |
| Cash and cash equivalents at the beginning of the year | f | 28,048 | 21,977 | 12,443 | 14,633 |
| Cash and cash equivalents at the end of th year | ie | 32,439 | 28,048 | 20,347 | 12,443 |

The above statements of cash flows should be read in conjunction with the accompanying notes.

Notes to the financial statements

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1. Reporting entity

The Law Society of New South Wales is a company limited by guarantee, incorporated and domiciled in Australia. Its registered office and principal place of business is:

The Law Society of New South Wales 170 Phillip Street Sydney NSW 2000

The company is a not-for-profit entity for the purpose of preparing the financial statements. These financial statements cover both the separate financial statements of The Law Society of New South Wales as an individual entity (the company) and the consolidated financial statements for the consolidated entity consisting of The Law Society of New South Wales and its subsidiaries (the group). These subsidiaries include Lawcover Insurance Pty Limited (Lawcover Insurance) and SMIF Management Pty Limited (SMIF Management). During the financial year the liquidation of SMIF Management Pty Ltd was completed.

The financial statements are presented in the Australian currency. The financial statements were authorised for issue by the Councillors on 26 September 2022. The Councillors have the power to amend and reissue the financial statements.

2. Summary of significant accounting policies

This note provides a list of all significant accounting policies adopted in the preparation of these financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001*.

(i) Compliance with IFRS

The consolidated financial statements of the group and the financial statements of the company also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

(ii) Historical cost convention

These financial statements have been prepared on the basis of historical cost, except for certain properties and investments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies below.

(iii) New and amended standards adopted by the group

The group has not been required to apply any new or amended standards for the annual reporting period commencing on 1 July 2021.

(iv) New standards and interpretations not yet adopted

The group has not elected to apply any pronouncements before their operative date in the annual reporting period beginning 1 July 2021, including:

- AASB 2020-1 Amendments to Australian Accounting Standards Classification of Liabilities as current or Noncurrent (effective for annual periods beginning on or after 1 January 2022)
- AASB 2021-2 Amendments to Australian Accounting Standards Disclosure of Accounting Policies and Definition of Accounting Estimates (effective for annual periods beginning on or after 1 January 2023)
- AASB 17 Insurance Contracts (effective for annual periods beginning on or after 1 January 2023)
- AASB 2020-5 Amendments to Australian Accounting Standards Insurance Contracts (effective for annual reporting periods beginning on or after 1 January 2023)

The group intends to apply the standards and amendments detailed above for the reporting periods beginning on the effective dates set out above. An assessment has been performed for the following:

 AASB 2020-1 Amendments to Australian Accounting Standards – Classification of Liabilities as current or Noncurrent makes amendments to AASB 101 Presentation of Financial Statements to clarify requirements for the presentation of liabilities in the balance sheets as current or non-current.

When this Standard is adopted for the year ending 30 June 2023, there will be no material impact on the transactions and balances recognised in the financial statements.

AASB 2021-2 Amendments to Australian Accounting Standards – Disclosure of Accounting Policies and Definition
of Accounting Estimates amends a number of accounting standards to improve accounting policy disclosures and
clarify the distinction between accounting policies and accounting estimates. The Standard also makes
amendments to AASB Practice Statement 2 Making Materiality Judgements.

When this Standard is adopted for the year ending 30 June 2023, there will be no material impact on the transactions and balances recognised in the financial statements.

AASB 17 Insurance Contracts was issued in July 2017 and will replace AASB 4 Insurance Contracts, which currently permits a wide variety of practices. AASB 17 will fundamentally change the current accounting for insurance contracts, impacting both liability measurement and profit recognition. The general model under AASB 17 is based on a discounted cash flow model with a risk adjustment and deferral of up-front profits. The alternative model permitted within the standard is the premium allocation approach, which is allowed for short duration contracts. This approach is used to measure the pre-claims liability, similar to current unearned premium accounting practices.

Lawcover Insurance has performed an assessment and it is expected that it will be eligible to apply the premium allocation approach to its insurance contracts issued and reinsurance contracts held.

- AASB 2020-5 Amendments to Australian Accounting Standards Insurance Contracts, makes amendments to AASB 4 Insurance Contracts and AASB 17 Insurance Contracts. This standard amends AASB 17 to:
 - (a) reduce the costs of applying AASB 17 by simplifying some of its requirements;
 - (b) make an entity's financial performance relating to insurance contracts easier to explain; and
 - (c) ease the transition to AASB 17 by deferring its effective date to annual periods beginning on or after 1 January 2023 instead of 1 January 2021.

The amendments to AASB 4 also permit eligible insurers to continue to apply AASB 139 *Financial Instruments: Recognition and Measurement* until they are required to apply AASB 9 *Financial Instruments* alongside AASB 17.

This applies to Lawcover Insurance. From 1 January 2023, Lawcover Insurance must apply AASB 9 *Financial Instruments* together with AASB 17 *Insurance Contracts* and reflect the changes in the Lawcover Insurance standalone financial statements. Lawcover Insurance is yet to undertake a detailed assessment of the impact of AASB 9, however this will be performed prior to first time adoption of the Standard.

(v) Critical accounting estimates

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances. The group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Information about crucial judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in note 3 – *Actuarial assumptions and methods* – *insurance activities*, and note 16(a) – *Valuation of land and buildings*.

Assets arising from reinsurance contracts are also computed using the above methods. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as counterparty and credit risk.

In the process of determining a provision or contingent liability, significant judgement is applied in determining the probability of outflow, or the best estimate of the provision based on all available information, facts and circumstances. The nature of provisions and contingent liabilities are such, that as further information comes to light, the ultimate outcome could be significantly different to the number provided.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

(b) Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of The Law Society of New South Wales ('company' or 'parent entity') as at 30 June 2022 and the results of all subsidiaries for the year then ended. The Law Society of New South Wales and its subsidiaries together are referred to in this financial report as the group or the consolidated entity.

Subsidiaries are all entities over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

(c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

The group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the group's activities as described below. The group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement. Revenue is recognised for the major business activities as follows:

(i) Membership and practising certificate fees

Membership and practising certificate fees are received in advance and disclosed in the balance sheets as deferred revenue. Revenue is recognised during the financial year to which the received income is attributable.

(ii) Premium income

Premium comprises amounts charged to policyholders, excluding amounts collected on behalf of third parties, principally stamp duties and goods and services tax (GST). The earned portion of premiums received is recognised as revenue. Premiums are treated as earned from the date Lawcover Insurance assumes the risk.

The pattern of recognition over the policy is based on time, which is considered to closely approximate the patterns of risks underwritten. Unearned premium is determined using a pro-rata method.

(iii) Reinsurance and other recoveries

Reinsurance and other recoveries on reported claims are recognised as revenue. Amounts recoverable are measured as the present value of the expected future receipts, calculated on the same basis as the liability for outstanding claims.

(iv) Interest income

Interest income is recognised as it accrues using the effective interest method.

(d) Income tax

No liability for income tax has been provided for The Law Society of New South Wales as it is exempt from the payment of income tax. Lawcover Insurance and SMIF Management are both income tax paying entities.

For those non-exempt entities within the group, the income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

(e) Leases

(i) Group as a lessee

Lease liabilities are initially measured at present value of future lease payments and right-of-use lease assets are initially measured as lease liabilities plus lease acquisition costs incurred. Depreciation of the right-of-use lease assets and interest on lease liabilities are recognised in the statements of profit or loss, and the statements of cash flows separate the total amount of cash paid into a principal portion and interest. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

(ii) Group as a lessor

Leases in which the group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

(f) Cash and cash equivalents

For the purpose of presentation in the balance sheets and the statements of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, and other short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

(g) Trade receivables

Trade receivables are recognised at fair value less a provision for impairment. Trade receivables are generally due for settlement within 30 days and therefore are all classified as current assets.

Trade and other receivables represents amounts receivable for services that have been delivered. These amounts are initially recognised at fair value. An analysis is performed at each balance date to measure any expected credit loss. Expected credit losses are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the group expects to receive, discounted at an approximation of the original effective interest rate.

(h) Investments

The group's investments are classified as fair value through profit or loss upon initial recognition. They are initially recorded at fair value (being the cost of acquisition excluding transaction costs) and are subsequently remeasured to fair value at each reporting date. Changes in the fair value are taken immediately to the statements of profit or loss. Purchases and sales of investments are recognised on a trade date basis, being the date on which a commitment is made to purchase or sell the asset.

For securities traded in an active market, the fair value is determined by reference to published closing bid price quotations. For securities that are not traded and securities that are traded in a market that is not active, fair value is determined using valuation techniques generally by reference to the fair value of recent arm's length transactions involving the same or similar instruments. Fixed and floating rate securities are valued using independently sourced valuations. For units of managed funds, this generally means using the redemption price provided by the fund manager.

Investments in subsidiaries and other controlled entities are initially recognised at cost and subsequently carried in the parent's financial statements at the lower of cost and recoverable amount.

(i) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

(j) Property, plant and equipment

Land and buildings are shown at fair value, based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Increases in the carrying amounts arising on revaluation of land and buildings are recognised, net of tax, in other comprehensive income and accumulated in reserves in equity. To the extent that the increase reverses a decrease previously recognised in profit or loss, the increase is first recognised in profit or loss. Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives or, in the case of leasehold improvements and certain leased plant and equipment, the shorter lease term as follows:

| - Buildings | 40 years |
|--------------------------|--------------|
| - Leasehold improvements | 2 – 10 years |
| - Plant and equipment | 2 – 20 years |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2(i)).

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss. When revalued assets are sold, it is group policy to transfer any amounts included in other reserves in respect of those assets to retained earnings.

(k) Intangible assets

Costs incurred in developing products or systems and costs incurred in acquiring software and licenses that will contribute to future period financial benefits through revenue generation and/or cost reduction are capitalised to software and systems. Costs capitalised include external direct costs of materials and service and direct payroll and payroll related costs of employees' time spent on the project.

Amortisation is calculated on a straight-line basis over the estimated useful lives of intangible assets from the date they are available for use. The estimated useful lives are as follows:

| Software and licences | 2 – 3 years |
|---|--------------|
| Developed systems | 3 – 15 years |

(I) Trade and other payables

These amounts represent liabilities for goods and services provided to the group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date.

(m) Provisions

Provisions are recognised when the group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

(n) Employee benefits

(i) Short-term obligations

Liabilities for wages, salaries, annual leave, long service leave and including non-monetary benefits and accumulating sick leave that are expected to be settled within 12 months after the end of the period in which the employees render the related service, are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liability for accumulating sick leave is recognised in the provision for employee benefits. All other short-term employee benefit obligations are presented as payables.

(ii) Other long-term employee benefit obligations

The liability for long service leave which is not expected to be settled within 12 months after the end of the period in which the employees render the related service, is recognised in the provision for employee benefits and is measured as the amounts expected to be paid when the liabilities are settled in respect of services provided by employees up to the end of the reporting period.

The obligations are presented as current liabilities in the balance sheets if the entity does not have an unconditional right to defer settlements for at least twelve months after the reporting period, regardless of when the actual settlement is expected to occur.

(o) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the taxation authority is included with other receivables or payables in the balance sheets.

(p) Outwards reinsurance expense

Amounts paid to reinsurers under insurance contracts held by Lawcover Insurance are recorded as an outwards reinsurance expense and are recognised in the statements of profit or loss from the attachment date over the period of indemnity of the reinsurance contract in accordance with the expected pattern of the incidence of risk ceded.

(q) Outstanding claims liability

The liability for outstanding claims is measured as the central estimate of the present value of expected future payments against claims incurred at the reporting date under the insurance contracts issued, with an additional risk margin to allow for the inherent uncertainty in the central estimate.

The expected future payments include those in relation to claims reported but not yet paid, claims incurred but not reported, claims incurred but not enough reported and anticipated claims handling costs.

Claims handling costs include costs that can be associated directly with individual claims, such as legal and other professional fees, and costs that can only be indirectly associated with individual claims, such as claims administration costs.

The expected future payments are discounted to present value using a risk free rate. A risk margin is applied to the outstanding claims liability, net of reinsurance and other recoveries, to reflect the inherent uncertainty in the central estimate of the outstanding claims liability.

(r) Reinsurance recoveries receivable

Reinsurance recoveries receivable on paid claims, reported claims not yet paid, claims incurred but not reported and claims incurred but not enough reported are recognised as revenue.

Recoveries receivable are assessed in a manner similar to the assessment of outstanding claims. Recoveries are measured as the present value of the expected future receipts, calculated on the same basis as the liability for outstanding claims.

(s) Assets backing insurance liabilities

(i) Financial assets

Lawcover Insurance holds financial assets to back general insurance liabilities under AASB 1023 *General Insurance Contracts* and as such these have been valued at fair value through profit or loss. Initial recognition is reported at cost on the balance sheets and subsequent measurement is at fair value, with any resultant fair value gains or losses recognised through profit or loss.

For financial assets traded in an active market, the fair value is determined by reference to published closing bid price. For financial assets that are not traded or are traded in an inactive market, fair value is determined using valuation techniques generally by reference to the fair value of recent arm's length transactions involving the same or similar instruments. Fixed and floating rate securities are valued using independently sourced valuations. For units of managed funds, this generally means using the redemption price provided by the fund manager.

All purchases and sales of financial assets are recognised on trade date, being the date on which Lawcover Insurance commits to purchase or sell the asset

(ii) Premium receivable

Amounts due from policyholders and intermediaries are recognised at fair value, being the amounts due, and subsequently measured at amortised cost using the effective interest method less provision for impairment.

(t) Premiums received in advance

Premiums received in advance represents cash premium receipts for policies that incept in future periods of reporting date. This is recognised in the balance sheets as part of other liabilities and brought to the statements of profit or loss in future periods as it is earned.

(u) Rounding of amounts

The company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, issued by Australian Securities and Investments Commission, related to the "rounding off" of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with that instrument to the nearest thousand dollars, or in certain cases, to the nearest dollar.

3. Actuarial assumptions and methods - insurance activities

(a) Class of business

Lawcover Insurance writes professional indemnity insurance for solicitors primarily practising in New South Wales, the Australian Capital Territory and the Northern Territory. This form of insurance is relatively long tailed in nature, meaning that claims are typically settled several years after being reported. The process for determining the value of outstanding claims liabilities in respect of this class is described below.

(b) Valuation methodology

Claims estimates in respect of the compulsory \$2 million layer are derived from analysis of the results of several different actuarial models.

For older underwriting years, the estimate of ultimate claims is derived using an Incurred Cost Development (ICD) method. This model estimates the ultimate claims cost by applying a pattern for incurred development in the future. Future inflation is implicitly allowed for in this method since past inflation experience is embedded in the historical patterns.

For more recent underwriting years, a Bornhuetter-Ferguson (BF) method is adopted to estimate ultimate claims. This method assumes that the incurred claim experience for an underwriting quarter will develop to an initial loss rate. The method progressively blends actual incurred claims development with an incurred but not reported (IBNR) estimate based on the expected development. The IBNR estimate is calculated as:

- the GFI in the underwriting quarter, multiplied by
- an assumed loss rate per \$1 million of GFI for the underwriting quarter, multiplied by
- an IBNR factor expressed as a percentage of the ultimate claims cost.

The IBNR factors are derived using the Incurred Cost Development method. The incurred cost of claims capped under \$1 million and the incurred cost of claims in excess of \$1 million are modelled separately.

Projected payments are discounted to allow for the time value of money. These results are increased by 6.5% to allow for claims handling expenses.

Risk margins are determined using a simulation model and are added to the central estimate to bring the estimated liability up to an 85% probability of adequacy.

Reinsurance recoveries are allowed for where the liability estimate exceeds the stop loss retention.

(c) Top-Up cover above the compulsory layer

Prior to 30 June 2008, "Top-Up" cover above the compulsory PI layer was placed through a related company on an agency basis. Since 1 July 2008, Lawcover Insurance has underwritten a small proportion of this exposure with the remainder written by local and international insurers. Top-Up cover is not taken up by all firms underwritten for the compulsory layer.

Claim experience in the Top-Up cover is characterised by a low occurrence of claims, but high average cost when one occurs. Given the small size of the Top-Up cover portfolio underwritten by Lawcover Insurance, there will often be no claims over many years, but then one or more claims will occur during a year which could potentially cost several years' premium. As such, analysing past incurred patterns for Top-Up is of limited use and Lawcover Insurance have adopted a BF approach with an initial loss rate of 23% of premium up to 2013-14. Between 2014-15 and 2015-16 the initial loss rate was increased to 30% to reflect a reduction in premium rates of 25%. For 2016-17 and beyond the initial loss rate was increased to 35% to closer align to historical experience of more mature years.

A 6.5% loading for claims handling, a 3.0% discount factor and an 9.0% risk margin are included in the provision.

3. Actuarial assumptions and methods - insurance activities (continued)

(d) Actuarial assumptions and processes

The table below sets out the key assumptions underlying the valuation at 30 June 2022 compared to the assumptions at 30 June 2021.

| Assumptions in respect of Underwriting Year 2021-22 | Valuation as at 30 June 2022 | Valuation as at 30 June 2021 |
|---|---------------------------------|---------------------------------|
| IBNR% | 54.0% | 35.0% |
| Initial loss rate (loss per \$1 million GFI) (\$) | 2,262 | 2,307 |
| Claims handling expense rate | 6.5% | 6.5% |
| Discount rate per annum | 3.0% | 0.3% |
| Inflation rate per annum | Implicit in | Implicit in |
| | valuation methods | valuation methods |
| Superimposed inflation rate per annum | Implicit in | Implicit in |
| | valuation methods | valuation methods |

A description of the processes used to determine these assumptions is provided below:

(i) IBNR

This refers to the proportion of the ultimate cost of claims that is assumed to emerge subsequent to the valuation date in respect of the 2021-22 underwriting year. This is estimated by analysing past incurred development.

(ii) Initial loss rate

The initial loss rate is estimated by analysing historical average loss rates, obtained by dividing ultimate claims costs from the ICD, by the Gross Fee Income per underwriting quarter and multiplied by \$1 million to derive a loss per \$1 million GFI.

(iii) Claims handling expense rate

Claims handling expenses were estimated by reference to the historical claims handling expenses and the 2021-22 budgeted claim handling costs as a percentage of past and expected claim payments.

(iv) Discount rate

Discount rates have been derived from yields on Commonwealth Government securities as at 30 June 2022.

(v) Inflation

The view of future inflation has been set with reference to the historical increase in average claim sizes.

(vi) Superimposed inflation

Superimposed inflation occurs due to non-economic factors such as court settlements increasing at a faster rate than normal inflation. This has not been observed and as such, no allowance has been made for any superimposed inflation.

3. Actuarial assumptions and methods - insurance activities (continued)

(e) Sensitivity analysis

The tables below indicate the change in value in the total gross and net discounted central estimate of outstanding claims excluding risk margin due to changing the valuation basis by each of the items indicated under "Scenario". They also show the change expressed as a percentage of the total gross discounted central estimate of outstanding claims.

| | Discounted gros | Discounted gross central estimate (excl risk margin) | | | | |
|-----------------------------------|-----------------|--|----------|--|--|--|
| Scenario – 2022 | Before change | After change | % Change | | | |
| | \$'000 | \$'000 | % | | | |
| Increase discount rate by 0.5% | 138,988 | 137,876 | (0.8%) | | | |
| Increase initial loss rate by 20% | 138,988 | 146,076 | 5.1% | | | |
| Increase IBNR by 25% | 138,988 | 147,466 | 6.1% | | | |
| Increase inflation by 1% | 138,988 | 140,656 | 1.2% | | | |
| Speed up in incurred development | 138,988 | 133,428 | (4.0%) | | | |

| | Discounted gross central estimate (excl risk marg | | | |
|-----------------------------------|---|--------------|----------|--|
| Scenario – 2021 | Before change | After change | % Change | |
| | \$'000 | \$'000 | % | |
| Increase discount rate by 0.5% | 145,423 | 144,260 | (0.8%) | |
| Increase initial loss rate by 20% | 145,423 | 153,130 | 5.3% | |
| Increase IBNR by 25% | 145,423 | 154,730 | 6.4% | |
| Increase inflation by 1% | 145,423 | 147,314 | 1.3% | |
| Speed up in incurred development | 145,423 | 142,515 | (2.0%) | |

| | Discounted net central estimate (excl risk margin) | | | | | |
|-----------------------------------|--|--------------|----------|--|--|--|
| Scenario – 2022 | Before change | After change | % Change | | | |
| | \$'000 | \$'000 | % | | | |
| Increase discount rate by 0.5% | 129,575 | 128,538 | (0.8%) | | | |
| Increase initial loss rate by 20% | 129,575 | 131,130 | 1.2% | | | |
| Increase IBNR by 25% | 129,575 | 131,389 | 1.4% | | | |
| Increase inflation by 1% | 129,575 | 130,352 | 0.6% | | | |
| Speed up in incurred development | 129,575 | 125,429 | (3.2%) | | | |

| | Discounted net central estimate (excl risk margin) | | | | | |
|-----------------------------------|--|--------------|----------|--|--|--|
| Scenario – 2021 | Before change | After change | % Change | | | |
| | \$'000 | \$'000 | % | | | |
| Increase discount rate by 0.5% | 120,928 | 119,961 | (0.8%) | | | |
| Increase initial loss rate by 20% | 120,928 | 123,951 | 2.5% | | | |
| Increase IBNR by 25% | 120,928 | 124,314 | 2.8% | | | |
| Increase inflation by 1% | 120,928 | 122,137 | 1.0% | | | |
| Speed up in incurred development | 120,928 | 118,026 | (2.4%) | | | |

3. Actuarial assumptions and methods - insurance activities (continued)

The scenarios listed illustrate the change in the gross and net central estimate for the following changes in valuation assumptions:

(i) Higher discount rates

The scenario assumes that the discount rate used to derive the present value of the future cash flows is 0.5% per annum higher than assumed in the valuation.

(ii) Increased initial loss rates

This scenario assumes that the initial loss rates used in the BF method are 20% higher than in the valuation. This would increase the initial view of the estimates but would progressively blend actual incurred claims development with the initial view.

(iii) Increased IBNR

This scenario assumes that the IBNR is increased by 25% for three years. This increases the liability as more claims cost will be reported to Lawcover Insurance in the future.

(iv) Increased inflation rates

This scenario assumes that the inflation rate will be 1% per annum higher than in the valuation. This increases the expected future payments to be made.

(v) Speed up in the cost development

This scenario assumes that there is a speed up in the cost development for the 2021-22 pool year by two quarters. This reduces the IBNR.

4. Insurance risk management

Given the nature of Lawcover Insurance's business, the key risks that impact financial performance arise from insurance activities. The main insurance risks can be summarised into the following categories:

(a) Pricing and underwriting risk

This is the risk of mis-pricing insurance policies which could arise due to changes in legislation, using incomplete data or incorrect assumptions for pricing purposes.

Lawcover Insurance uses a range of techniques to mitigate this risk including sophisticated pricing tools, analysis of claims data, expertise of underwriters and claims managers, as well as advice from subject matter experts (such as actuaries).

Underwriting procedures including authorities, limits, risk assessment criteria and selection criteria are documented and collated in underwriting policies. These processes are regularly reviewed, particularly when changes occur in the internal or external environment.

(b) Claims management

Prudent management of claims is a pre-requisite for effective financial management. Lawcover Insurance has established procedures for the acceptance and management of its insurance claims. The claims policies state the set protocols and designation limits by which claims are managed and settled. Procedures exist for the close monitoring of all open claims and regular claim audits and peer reviews are undertaken to ensure that these procedures are strictly adhered to.

4. Insurance risk management (continued)

(c) Reserving risk

Reserving risk is the risk that the reserves allocated for expected losses turn out to be insufficient.

Lawcover Insurance uses a range of techniques to mitigate this risk including a detailed reserving process which compares, claim by claim, estimates established by the claims team with a top down statistical view developed by Lawcover Insurance's appointed actuary.

Actuarial reserving is also subject to quarterly updates which helps ensure that the reserving levels are appropriate and take account of emerging claims experience.

(d) Concentration risk

Lawcover Insurance provides a single type of insurance (professional indemnity) to a single group of insureds (law practices), largely concentrated in the state of New South Wales. This presents a significant concentration risk that is managed through underwriting discipline, risk management services, policy wordings including policy limits and reinsurance.

(e) Reinsurance risk

Reinsurance risk arises where reinsurance contracts put in place to reduce gross insurance risk do not perform as anticipated, result in coverage disputes or prove inadequate in terms coverage purchased. Failure of a reinsurer to pay a valid claim is considered a credit risk which is detailed in note 5.

Lawcover Insurance's reinsurance programme seeks to protect group capital from adverse volume or volatility of claims. Lawcover Insurance has policies, procedures and controls in place to manage the selection, implementation, monitoring and review of reinsurance programmes to ensure they remain effective and appropriate.

5. Financial risk management

(a) Overview

The company's and group's principal financial assets include cash, short term deposits, interest bearing securities, managed funds and reinsurance recoveries. The company and group are exposed to credit risk, liquidity risk and market risk. This note presents information about the company's and group's exposure to each of the above risks, and their objectives, policies and processes for managing risk.

(b) Risk management framework

The Council has overall responsibility for the group's risk management framework. The Council has established the Audit, Risk & Finance Committee, which is responsible for monitoring the establishment and maintenance of effective corporate governance processes, which includes risk management and compliance. The committee reports regularly to the Council on its activities.

The group's risk management policies are established to identify and analyse the risks faced by the group, to set appropriate risk limits and controls and to monitor risks and adherence to limits. The Audit, Risk & Finance Committee oversees how management monitors compliance with the group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the group.

(c) Credit risk

Credit risk is the risk of loss from a counterparty failing to meet their obligations and the loss in value of assets due to deterioration in credit quality. The group's credit risk arises predominantly from the investment and reinsurance activities of Lawcover Insurance.

Investments in financial instruments held by individual entities within the group are held in accordance with their respective investment guidelines. Reinsurance is used to mitigate insurance risk, but also exposes Lawcover Insurance to further credit risk. Lawcover Insurance reduces this risk by limiting exposure to a single counterparty and only trading with counterparties with strong credit ratings.

5. Financial risk management (continued)

No financial asset is past due or impaired as at balance date. The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates.

The following table provides information regarding the group's aggregate credit risk exposure at balance date in respect of the major classes of financial assets. The analysis classifies the assets according to Standard & Poor's counterparty credit ratings. Ratings falling outside the range of AAA to A are classified as speculative grade.

| | | Credit rating | | | | Total |
|-----------------------------|---------------|---------------|-------------|--------------------------------|---------|---------|
| | AAA \$'000 | AA \$'000 | A \$'000 | Speculative grade \$'000 | \$'000 | \$'000 |
| 2022 | | | | | | |
| Cash & cash equivalents | - | 32,439 | - | - | - | 32,439 |
| Short term deposits | - | 31,698 | 15,000 | - | - | 46,698 |
| Interest bearing securities | 130,301 | 103,799 | 8,965 | 10,447 | - | 253,512 |
| Reinsurance recoveries | - | 12,537 | 12,703 | - | - | 25,240 |
| Managed funds | | - | - | - | 127,481 | 127,481 |
| | 130,301 | 180,473 | 36,668 | 10,447 | 127,481 | 485,370 |
| 2021 | | | | | | |
| Cash & cash equivalents | - | 28,048 | - | - | - | 28,048 |
| Short term deposits | - | 23,552 | 14,500 | - | - | 38,052 |
| Interest bearing securities | 97,188 | 106,812 | 55,920 | 22,508 | 319 | 282,747 |
| Reinsurance recoveries | - | 20,678 | 17,979 | - | - | 38,657 |
| Managed funds | | - | - | - | 104,028 | 104,028 |
| | 97,188 | 179,090 | 88,399 | 22,508 | 104,347 | 491,532 |

Reinsurance recoveries disclosed within this note include those receivable on both paid and outstanding claims.

(d) Liquidity risk

Liquidity risk is the risk that the group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the group's reputation.

(e) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control risk exposures within acceptable parameters, while optimising the return.

(i) Interest rate and price risk

The group is exposed to interest rate risk arising from the risk that the value of financial assets held by the group will fluctuate as a result of changes in market interest rates. Equity price risk arises from investments held by the group and classified at fair value through profit or loss. To manage the interest rate and price risk arising from investments in cash deposits, wholesale unit trusts and corporate securities, the group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits and guidelines set by each entity within the group. Lawcover Insurance also enters into interest rate futures contracts to manage the interest rate risk on its bond portfolio.

46,698

7,941

245,571

127,481

460,130

5. Financial risk management (continued)

0.5%

2.2%

3.5%

Short term deposits

NCD's and bank bills

Corporate securities

Managed funds

| | | | | ed maturity da | ates | | |
|--|---|--|-------------------------------|---------------------|--------------------|--------------------------------------|-----------------|
| At 30 June 2022 | Average effective interest rate % | Variable interest rate \$'000 | Less than 1 year \$'000 | 1-5 years \$'000 | 5+ years \$'000 | Non interest bearing \$'000 | Total \$'000 |
| Financial assets Cash and cash equivalents | 0.1% | 32,439 | - | | - | - | 32,439 |

_

7,941

8,911

16,852

_

39.078

39,078

127,481

127,481

195.747

195,747

46,698

1,835

80,972

The group's overall exposure to both interest rate and price risk, including the average effective interest rate of each financial asset class, is illustrated in the tables below:

| | Average | | Fixed maturity dates | | | | | |
|----------------------|------------------------------------|--|-------------------------------|---------------------|--------------------|--------------------------------------|-----------------|--|
| At 30 June 2021 | effective interest rate % | Variable interest rate \$'000 | Less than 1 year \$'000 | 1-5 years \$'000 | 5+ years \$'000 | Non interest bearing \$'000 | Total \$'000 | |
| Financial assets | | | | | | | | |
| Cash and cash | | | | | | | | |
| equivalents | 0.1% | 28,048 | - | - | - | - | 28,048 | |
| Short term deposits | 0.7% | 38,052 | - | - | - | - | 38,052 | |
| NCD's and bank bills | 0.1% | - | 16,997 | - | - | - | 16,997 | |
| Corporate securities | 0.6% | 2,296 | 19,045 | 151,685 | 92,724 | - | 265,750 | |
| Managed funds | _ | - | - | - | - | 104,028 | 104,028 | |
| | _ | 68,396 | 36,042 | 151,685 | 92,724 | 104,028 | 452,875 | |

(ii) Interest rate risk sensitivity analysis

Interest rate risk sensitivity analyses has been determined based on the exposure to interest rates for interest bearing financial instruments at the end of the reporting period. If interest rates had been 25 basis points higher/lower and all other variables were held constant, the group's investment income would increase/decrease by \$1.07 million (2021: increase/decrease by \$1.08 million) on a post-tax basis with income tax expense calculated at 30% (2021: 30%).

(iii) Price risk sensitivity analysis

Price risk sensitivity analysis has been determined based on the exposure to investments in managed funds at the end of the reporting period. If the unit prices of these managed funds had been 10% higher/lower and all other variables were held constant, the group's investment income would increase/decrease by \$9.99 million (2021: increase/decrease by \$8.43 million) on a post-tax basis with income tax expense calculated at 30% (2021: 30%).

(f) Fair value measurements

AASB 7 *Financial Instruments: Disclosures* requires disclosure of fair value measurements by level of the following fair value hierarchy:

- (a) quoted prices (unadjusted) in active markets for identical assets (level 1);
- (b) inputs other than quoted prices included within level 1 that are observable for the asset, either directly (as prices) or indirectly (derived from prices) (level 2); and
- (c) inputs for the asset that are not based on observable market data (unobservable inputs) (level 3).

5. Financial risk management (continued)

The following table represents the group's financial assets measured and recognised at fair value at 30 June 2022 and 30 June 2021:

| At 30 June 2022 | Level 1 \$'000 | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Financial assets at fair value through profit or loss | | | | |
| Interest bearing investments | 46,665 | 253,545 | - | 300,210 |
| Managed funds | - | 127,481 | - | 127,481 |
| | 46,665 | 381,026 | - | 427,691 |
| | | | | |
| At 30 June 2021 | Level 1 \$'000 | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
| Financial assets at fair value through profit or loss | | | | |
| Interest bearing investments | 38,371 | 282,429 | - | 320,800 |
| Managed funds | - | 104,027 | - | 104,027 |
| | 38,371 | 386,456 | - | 424,827 |

The fair value of financial instruments traded in active markets is based on quoted market prices at the end of the reported period. The quoted market price used for financial assets held by the group is either the current bid price or, in the case of unit trusts, the unit redemption price. These instruments are included in level 2.

6. Revenue

| | Consolidated | | Company | |
|--|--------------|---------|---------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Membership and practising certificate fees | 30,210 | 15,667 | 30,210 | 15,667 |
| Premium revenue | 85,608 | 73,395 | - | - |
| Reinsurance and other recoveries | 6,490 | 24,069 | - | - |
| Legal training revenue | 1,622 | 1,259 | 1,622 | 1,259 |
| Member services revenue | 2,075 | 1,935 | 2,075 | 1,935 |
| Product sale revenue | 1,258 | 1,181 | 1,258 | 1,181 |
| Property rental revenue | 323 | 277 | 323 | 277 |
| Other revenue | 1,634 | 3,466 | 1,656 | 1,666 |
| | 129,220 | 121,249 | 37,144 | 21,985 |

7. Investment revenue

| Interest income | 141 | 170 | 135 | 169 |
|--|----------|--------|---------|-------|
| Dividends | - | - | 37 | - |
| Fair value gains on financial assets at fair value | | | | |
| through profit and loss * | (15,805) | 14,161 | (3,685) | 4,187 |
| | (15,664) | 14,331 | (3,513) | 4,356 |

* Includes reinvested distributions and management fee rebates received.

8. Other income

| Consolidated | | Company | |
|--------------|---|---|---|
| 2022 | 2021 | 2022 | 2021 |
| \$'000 | \$'000 | \$'000 | \$'000 |
| | | | |
| 10,500 | 9,026 | 10,500 | 9,026 |
| 461 | 461 | 461 | 461 |
| 10,961 | 9,487 | 10,961 | 9,487 |
| | | | |
| 883 | 751 | 883 | 751 |
| 11,844 | 10,238 | 11,844 | 10,238 |
| | 2022 \$'000 10,500 461 10,961 883 | 2022 2021 \$'000 \$'000 10,500 9,026 461 461 10,961 9,487 883 751 | 2022 2021 2022 \$'000 \$'000 \$'000 10,500 9,026 10,500 461 461 461 10,961 9,487 10,961 883 751 883 |

LPUL App Act 2014 refers to the Legal Profession Uniform Law Application Act 2014 [NSW].

9. Expenses

| | Consolidated | | Company | |
|---|--------------|--------|---------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Profit before income tax expenses includes the following specific expenses: | | | | |
| Employee benefits expense | | | | |
| Wages and salaries | 28,951 | 28,732 | 20,923 | 21,063 |
| Defined contribution superannuation expense | 2,490 | 2,266 | 1,855 | 1,711 |
| Other employee benefits expense | 2,249 | 1,221 | 1,756 | 766 |
| Total employee benefits expense | 33,690 | 32,219 | 24,534 | 23,540 |
| Depreciation and amortisation expense | | | | |
| Depreciation | | | | |
| Buildings | 675 | 675 | 675 | 675 |
| Plant and equipment | 453 | 480 | 198 | 269 |
| Right-of-use assets | 739 | 690 | - | - |
| Amortisation | | | | |
| Software | 1,320 | 938 | - | 297 |
| Total depreciation and amortisation expense | 3,187 | 2,783 | 873 | 1,241 |

10. Income tax expense

| 1 2022 2021 | |
|------------------|---|
| 0 \$'000 \$'000 | |
| | |
| 671 - | - |
| (701) - | - |
| 834 - | - |
| 804 - | - |
| | |
| ,601) 3,698 (2,9 | 913) |
| | 913 |
| ,312 - | - |
| 394 - | - |
| 404 - | - |
| | - |
| 6 | - |
| 804 - | - |
| | 0 \$'000 \$'000 671 - - (701) - - 834 - - 804 - - ,601) 3,698 (2,9) 2,913 (3,698) 2,9 1,312 - - 394 - - - - - 6 - - |

The tax rate used for the 2022 and 2021 reconciliation above is the corporate tax rate of 30% payable by Australian corporate entities on taxable profits under Australian Law.

No liability for income tax has been provided for The Law Society of New South Wales as it is exempt from the payment of income tax.

Lawcover Insurance and SMIF Management are both income tax paying entities.

11. Current assets - Trade and other receivables

| Consolidated | | Company | |
|--------------|--|---|--|
| 2022 | 2021 | 2022 | 2021 |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 99 | 3,770 | 99 | 186 |
| (5) | (2) | (5) | (2) |
| 94 | 3,768 | 94 | 184 |
| - | - | - | - |
| | | | |
| 93 | 60 | 93 | 60 |
| 12,499 | 16,361 | - | - |
| 2,631 | 3,705 | - | - |
| 68 | 18 | 68 | 18 |
| 200 | 297 | 383 | 297 |
| 15,585 | 24,209 | 638 | 559 |
| | 2022 \$'000 99 (5) 94 - 93 12,499 2,631 68 200 | 2022 2021 \$'000 \$'000 99 3,770 (5) (2) 94 3,768 - - 93 60 12,499 16,361 2,631 3,705 68 18 200 297 | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ |

* Refer to note 14 for the non-current portions of these receivables, and note 25(c) for further information relating to reinsurance recoveries receivable.

11. Current assets - Trade and other receivables (continued)

(a) Impaired trade receivables

As at 30 June 2022 current trade receivables of the group with a nominal value of \$5,000 (2021: \$2,000) were impaired.

(b) Past due but not impaired

As at 30 June 2022, trade receivables of \$18,753 (2021: \$8,307) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these trade receivables is as follows:

| | Consolidated | | Company | | | | |
|-------------------------------|--------------|--------|---------|--------|-----------|------|------|
| | 2022 | 2022 | 2022 | 2022 | 2022 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 | | | |
| (b) Past due but not impaired | | | | | | | |
| 1 to 3 months | 12 | 7 | 12 | 7 | | | |
| 3 to 6 months | 7 | 1 | 7 | 1 | | | |
| Over 6 months | - | - | - | - | | | |
| | 19 | 8 | 19 | 8 | | | |

The other classes within trade and other receivables do not contain impaired assets and are not past due. Based on the credit history of these other classes, it is expected that these amounts will be received when due.

(c) Fair value and credit risk

Due to the short-term nature of these receivables, their carrying amount is assumed to approximate their fair value.

The maximum exposure to credit risk at the end of the reporting period is the carrying amount of each class of receivables mentioned above. Refer to note 5 for more information on the risk management policy of the group and the credit quality of the entity's trade receivables.

12. Current assets - Investments

| | Consolidated | | Compa | any | |
|---|----------------|---------|----------------|--------|------|
| | 2022 \$'000 | 2022 | 2022 2021 2022 | 2022 | 2021 |
| | | \$'000 | \$'000 | \$'000 | |
| Financial assets at fair value through profit or loss | | | | | |
| Deposits | 46,698 | 38,052 | 35,000 | 33,500 | |
| Negotiable certificates of deposit | 7,941 | 16,997 | - | - | |
| Corporate and government securities | 9,512 | 19,045 | - | - | |
| Managed funds | 127,481 | 104,028 | 35,485 | 38,407 | |
| | 191,632 | 178,122 | 70,485 | 71,907 | |

Changes in fair values of financial assets at fair value through profit or loss are recorded in 'investment income' in profit or loss (note 7).

Risk exposure

Information about the group's exposure to price risk is provided in note 5.

13. Current assets – Other assets

| | Consolio | Consolidated | | any |
|-------------|----------|--------------|--------|--------|
| | 2022 | 2022 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Prepayments | 1,692 | 1,681 | 1,126 | 1,109 |
| | 1,692 | 1,681 | 1,126 | 1,109 |

14. Non-current assets - Receivables

| Reinsurance recoveries receivable * | 12,741 | 22,296 | - | - |
|-------------------------------------|--------|--------|---|---|
| | 12,741 | 22,296 | - | - |

* Refer to note 11 for the current portions of these receivables, and note 25(c) for further information relating to reinsurance recoveries receivable.

(a) Impaired receivables and receivables past due

None of the non-current receivables are impaired or past due but not impaired.

(b) Credit risk

Information about the group's exposure to credit risk is provided in note 5. The maximum exposure to credit risk at the end of the reporting period is the carrying amount of each class of receivables mentioned above.

15. Non-current assets – Investments

| | Consolidated | | Company | |
|---|--------------|---------|---------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Investments carried at cost | | | | |
| Shares in subsidiaries * | - | - | 34,600 | 34,600 |
| | - | - | 34,600 | 34,600 |
| Financial assets at fair value through profit or loss | | | | |
| Corporate and government securities ** | 236,059 | 246,705 | - | - |
| | 236,059 | 246,705 | - | - |
| | 236,059 | 246,705 | 34,600 | 34,600 |

* Refer to note 32 for further information relating the company's investment in subsidiaries.

** Refer to note 12 for the current portions of these financial assets.

THE LAW SOCIETY OF NEW SOUTH WALES Notes to the financial statements 30 June 2022 (continued)

16. Non-current assets - Property, plant and equipment

| Consolidated | Land and buildings at fair value \$'000 | Plant and equipment at cost \$'000 | Total \$'000 |
|--------------------------|--|---|-----------------|
| At 1 July 2020 | | | |
| Cost or fair value | 58,000 | 4,375 | 62,375 |
| Accumulated depreciation | - | (3,186) | (3,186) |
| Net book amount | 58,000 | 1,189 | 59,189 |
| Year ended 30 June 2021 | | | |
| Opening net book amount | 58,000 | 1,189 | 59,189 |
| Additions | - | 597 | 597 |
| Depreciation | (675) | (480) | (1,155) |
| Closing net book amount | 57,325 | 1,306 | 58,631 |
| At 1 July 2021 | | | |
| Cost or fair value | 58,000 | 4,971 | 62,971 |
| Accumulated depreciation | (675) | (3,665) | (4,340) |
| Net book amount | 57,325 | 1,306 | 58,631 |
| Year ended 30 June 2022 | | | |
| Opening net book amount | 57,325 | 1,306 | 58,631 |
| Revaluation increment | 22,198 | - | 22,198 |
| Additions | 152 | 315 | 467 |
| Disposals | - | (2) | (2) |
| Depreciation | (675) | (453) | (1,128) |
| Closing net book amount | 79,000 | 1,166 | 80,166 |
| At 30 June 2022 | | | |
| Cost or fair value | 79,000 | 4,996 | 83,996 |
| Accumulated depreciation | | (3,830) | (3,830) |
| Net book amount | 79,000 | 1,166 | 80,166 |

16. Non-current assets - Property, plant and equipment (continued)

| Company | Land and buildings at fair value \$'000 | Plant and equipment at cost \$'000 | Total \$'000 |
|--------------------------|--|---|-----------------|
| At 1 July 2020 | | | |
| Cost or fair value | 58,000 | 2,192 | 60,192 |
| Accumulated depreciation | | (1,697) | (1,697) |
| Net book amount | 58,000 | 495 | 58,495 |
| Year ended 30 June 2021 | | | |
| Opening net book amount | 58,000 | 495 | 58,495 |
| Additions | - | 45 | 45 |
| Depreciation | (675) | (269) | (944) |
| Closing net book amount | 57,325 | 271 | 57,596 |
| At 1 July 2021 | | | |
| Cost or fair value | 58,000 | 2,236 | 60,236 |
| Accumulated depreciation | (675) | (1,965) | (2,640) |
| Net book amount | 57,325 | 271 | 57,596 |
| Year ended 30 June 2022 | | | |
| Opening net book amount | 57,325 | 271 | 57,596 |
| Revaluation increment | 22,198 | - | 22,198 |
| Additions | 152 | 276 | 428 |
| Depreciation | (675) | (198) | (873) |
| Closing net book amount | 79,000 | 349 | 79,349 |
| At 30 June 2022 | | | |
| Cost or fair value | 79,000 | 2,224 | 81,224 |
| Accumulated depreciation | | (1,875) | (1,875) |
| Net book amount | 79,000 | 349 | 79,349 |

(a) Valuation of land and buildings

The company's land and building are recognised at fair value based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. A revaluation surplus is credited to reserves in equity (note 24(a)).

The valuers use capitalised income projections based on estimated net market income and a capitalisation rate derived from an analysis of market evidence. Key inputs used in the valuations are the discount rate, terminal yield, capitalisation rate, and rental growth rates. The inputs are adjusted, if necessary, for any changes in economic circumstances between the measurement date and the reporting date. Changes in fair value are recognised in other comprehensive income.

17. Leases

Notes 17(a) and 17(b) provide information for leases where the group is a lessee. For leases where the group is a lessor, see note 17(c).

(a) Amounts recognised in the balance sheets

The balance sheets show the following amounts relating to the leasehold of Lawcover Insurance's premises:

| | Consoli | Consolidated | | pany |
|---------------------|---------|--------------|--------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Right-of-use assets | | | | |
| Current | - | - | - | - |
| Non-current | 1,665 | 2,408 | - | - |
| | 1,665 | 2,408 | - | - |
| Lease liabilities | | | | |
| Current | 762 | 702 | - | - |
| Non-current | 1,048 | 1,814 | - | |
| | 1,810 | 2,516 | - | - |

Lawcover Insurance's new office lease commenced from 7 December 2020 with a term of 3.81 years to 30 September 2024. Lawcover Insurance recognises lease liabilities measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 7 December 2020. The weighted average lessee's incremental borrowing rate applied to the lease liabilities on 7 December 2020 was 2.70%. Additions to right-of-use assets during the year ended 30 June 2022 were \$Nil (2021: \$446,952).

(b) Amounts recognised in the statements of profit or loss

The statements of profit or loss shows the following amounts relating to the leasehold of Lawcover Insurance's premises:

| | Consolidated | | Company | | | | | | | | | | | | | | | |
|---|--------------|--------|---------|-----------|--------------|------|------|------|------|------|------|------|------|-----------|------|-----------|------|------|
| | 2022 | 2022 | 2022 | 2022 2021 | 2022 2021 20 | 2022 | 2022 | 2022 | 2022 | 2022 | 2022 | 2022 | 2022 | 2022 2021 | 2022 | 2022 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 | | | | | | | | | | | | | | |
| Depreciation charge right-of-use assets | 739 | 690 | - | - | | | | | | | | | | | | | | |
| Interest expense | 76 | 94 | - | - | | | | | | | | | | | | | | |
| | 815 | 784 | - | - | | | | | | | | | | | | | | |

(c) Leasing arrangements

Lease income from operating leases where the group is a lessor is recognised in income on a straight-line basis over the lease term. Minimum lease payments receivable on leases of commercial spaces owned by the company are as follows:

| | Consolidated | | Company | | | |
|---|--------------|--------|---------|--------|------|------|
| | 2022 | 2022 | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 | | |
| Within one year | 248 | - | 248 | - | | |
| Later than one year but not later than five years | 608 | - | 608 | - | | |
| Later than five years | 291 | - | 291 | - | | |
| | 1 147 | - | 1 147 | _ | | |

18. Deferred tax assets

The balance comprises temporary differences attributable to:

| | Consolidated | | Company | |
|--|--------------|--------|---------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Tax losses | 5,480 | - | - | - |
| Insurance provisions | 1,781 | 1,864 | - | - |
| Other items | 394 | 724 | - | - |
| Total deferred tax assets | 7,655 | 2,588 | - | - |
| Deferred tax assets expected to be recovered within | 6 500 | 1 110 | | |
| 12 months | 6,563 | 1,419 | - | - |
| Deferred tax assets expected to be recovered after more than 12 months | 1,092 | 1,169 | - | - |
| _ | 7,655 | 2,588 | - | - |

19. Non-current assets – Intangible assets

| Consolidated | Software and systems \$'000 | Total \$'000 |
|---|-----------------------------------|-----------------|
| At 1 July 2020 | | |
| Cost | 10,294 | 10,294 |
| Accumulated amortisation and impairment | (8,889) | (8,889) |
| Net book amount | 1,405 | 1,405 |
| Year ended 30 June 2021 | | |
| Opening net book amount | 1,405 | 1,405 |
| Additions | 5,619 | 5,619 |
| Amortisation charge * | (938) | (938) |
| Closing net book amount | 6,086 | 6,086 |
| At 1 July 2021 | | |
| Cost | 15,913 | 15,913 |
| Accumulated amortisation and impairment | (9,827) | (9,827) |
| Net book amount | 6,086 | 6,086 |
| Year ended 30 June 2022 | | |
| Opening net book amount | 6,086 | 6,086 |
| Additions | 941 | 941 |
| Amortisation charge * | (1,320) | (1,320) |
| Closing net book amount | 5,707 | 5,707 |
| At 30 June 2022 | | |
| Cost | 16,666 | 16,666 |
| Accumulated amortisation and impairment | (10,959) | (10,959) |
| Net book amount | 5,707 | 5,707 |

THE LAW SOCIETY OF NEW SOUTH WALES Notes to the financial statements 30 June 2022 (continued)

19. Non-current assets – Intangible assets (continued)

| Company | Software and systems \$'000 | Total \$'000 |
|---|-----------------------------------|-----------------|
| At 1 July 2020 | | |
| Cost | 6,068 | 6,068 |
| Accumulated amortisation and impairment | (5,771) | (5,771) |
| Net book amount | 297 | 297 |
| Year ended 30 June 2021 | | |
| Opening net book amount | 297 | 297 |
| Amortisation charge * | (297) | (297) |
| Closing net book amount | - | - |
| At 1 July 2021 | | |
| Cost | 6,068 | 6,068 |
| Accumulated amortisation and impairment | (6,068) | (6,068) |
| Net book amount | | - |
| Year ended 30 June 2022 | | |
| Opening net book amount | - | - |
| Amortisation charge * | - | - |
| Closing net book amount | - | - |
| At 30 June 2022 | | |
| Cost | 5,881 | 5,881 |
| Accumulated amortisation and impairment | (5,881) | (5,881) |
| Net book amount | | - |
| | | |

* Amortisation expense is included in the line item 'depreciation and amortisation expense' in profit or loss.

20. Current liabilities - Trade and other payables

| | Consolidated | | Compa | any |
|--|--------------|-------------|--------|--------|
| | 2022 | 2 2021 2022 | 2021 | |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Trade payables | 2,150 | 3,950 | 747 | 597 |
| Goods and services tax payable | 2,285 | 4,084 | 66 | 165 |
| Other payables | | | | |
| Payable to Legal Practitioners Fidelity Fund | 433 | 465 | 433 | 465 |
| Accrued expenses | 2,592 | 4,156 | 629 | 573 |
| Other taxes payable | 169 | 302 | 113 | 253 |
| | 7,629 | 12,957 | 1,988 | 2,053 |

21. Current liabilities - Provisions

| | Consolie | dated | Compa | any |
|--------------------------------|----------|--------|--------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Employee benefits | 4,282 | 3,380 | 3,372 | 2,526 |
| Outstanding claims liability * | 77,699 | 74,404 | - | - |
| | 81,981 | 77,784 | 3,372 | 2,526 |

The current provision for employee benefits includes annual leave and long service leave. For long service leave it covers all unconditional entitlements where employees have completed the required period of service. The entire amount of the annual leave provision is presented as current, since the group does not have an unconditional right to defer settlement for any of these obligations.

* Refer to note 25(d) for further information relating to the group's outstanding claims liability.

22. Current liabilities - Other liabilities

| | Consolie | dated | Comp | Company | |
|--|----------|---------|--------|---------|--|
| | 2022 | 2021 | 2022 | 2021 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Deferred revenue | | | | | |
| Membership and practising certificate fees | 29,365 | 27,883 | 29,365 | 27,883 | |
| Premiums received in advance | 91,493 | 81,545 | - | - | |
| Other | 1,294 | 1,179 | 1,294 | 1,179 | |
| | 122,152 | 110,607 | 30,659 | 29,062 | |

23. Non-current liabilities - Provisions

| Employee benefits - long service leave | 1,261 | 1,177 | 1,087 | 1,030 |
|--|--------|---------|-------|-------|
| Outstanding claims liability * | 88,582 | 99,389 | - | |
| | 89,843 | 100,566 | 1,087 | 1,030 |

* Refer to note 25(d) for further information relating to the group's outstanding claims liability.

24. Reserves and retained earnings

(a) Reserves

| | Consoli | Consolidated | | npany | |
|---------------------------|---------|--------------|--------|--------|--|
| | 2022 | 2021 | 2022 | 2021 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Asset revaluation | 65,540 | 43,342 | 65,540 | 43,342 | |
| | 65,540 | 43,342 | 65,540 | 43,342 | |
| Movements: | | | | | |
| Asset revaluation reserve | | | | | |
| Balance 1 July | 43,342 | 43,342 | 43,342 | 43,342 | |
| Revaluation | 22,198 | - | 22,198 | - | |
| Balance 30 June | 65,540 | 43,342 | 65,540 | 43,342 | |
| | | | | | |

24. Reserves and retained earnings (continued)

(b) Retained earnings

Movements in retained earnings were as follows:

| | Consolidated | | Compa | ompany | | |
|-----------------------|--------------|---------|---------|---------|--|--|
| | 2022 | 2021 | 2022 | 2021 | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | | |
| Balance 1 July | 225,296 | 227,701 | 100,201 | 103,114 | | |
| Net loss for the year | (8,668) | (2,405) | 3,698 | (2,913) | | |
| Balance 30 June | 216,628 | 225,296 | 103,899 | 100,201 | | |

(c) Nature and purpose of reserves

Asset revaluation reserve

The asset revaluation reserve is used to record increases and decreases in the fair value of land and buildings to the extent that they offset one another.

25. Insurance disclosures

(a) Contribution to profit from insurance activities

| (a) contribution to profit from insurance activities | | | | | |
|--|--------------|----------|--------|---------|--|
| | Consolidated | | Com | Company | |
| | 2022 | 2021 | 2022 | 2021 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Gross earned premium | 85,608 | 73,395 | - | - | |
| Outwards reinsurance premium expense | (9,747) | (8,877) | - | - | |
| Net earned premium | 75,861 | 64,518 | - | - | |
| Gross claims expense | (67,271) | (81,486) | - | - | |
| Reinsurance and other recoveries revenue | 6,490 | 24,069 | - | - | |
| Net claims expense | (60,781) | (57,417) | - | - | |
| Underwriting expenses | (20,280) | (17,467) | - | - | |
| Underwriting result | (5,200) | (10,366) | - | - | |
| | | | | | |

(b) Net claims incurred from insurance activities

| | C | Consolidated | | | Consolidated | | | |
|----------------------------------|-----------------|---------------|---------|-----------------|---------------|----------|--|--|
| | | 2022 | | 2021 | | | | |
| | Current year | Prior year | Total | Current year | Prior year | Total | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | | |
| Gross claims expense | | | | | | | | |
| Undiscounted | 78,634 | (4,447) | 74,187 | 95,767 | (13,831) | 81,936 | | |
| Discount movement | (3,721) | (3,195) | (6,916) | (603) | 153 | (450) | | |
| | 74,913 | (7,642) | 67,271 | 95,164 | (13,678) | 81,486 | | |
| Reinsurance and other recoveries | | | | | | | | |
| Undiscounted | (11,852) | 4,433 | (7,419) | (31,359) | 7,095 | (24,264) | | |
| Discount movement | 639 | 290 | 929 | 215 | (20) | 195 | | |
| | (11,213) | 4,723 | (6,490) | (31,144) | 7,075 | (24,069) | | |
| Net claims incurred | 63,700 | (2,919) | 60,781 | 64,020 | (6,603) | 57,417 | | |
| | | | | | | | | |

25. Insurance disclosures (continued)

(c) Reinsurance recoveries receivable from insurance activities

| | Consolidated | | Company | | |
|---|--------------|--------|---------|--------|--|
| - | 2022 | 2021 | 2022 | 2021 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Expected future reinsurance recoveries undiscounted | | | | | |
| on claims paid | 45 | 103 | - | - | |
| on outstanding claims | 26,351 | 38,781 | - | - | |
| | 26,396 | 38,884 | - | - | |
| Discount to present value | (1,156) | (227) | - | - | |
| Reinsurance recoveries receivable | 25,240 | 38,657 | - | - | |
| Current | 12,499 | 16,361 | - | - | |
| Non-current | 12,741 | 22,296 | - | - | |
| | 25,240 | 38,657 | - | - | |

(d) Outstanding claims liability

Outstanding claims liability

| | Consolio | Consolidated | | Company | |
|------------------------------------|----------|--------------|--------|---------|--|
| | 2022 | 2021 | 2022 | 2021 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Central estimate | 136,854 | 137,275 | - | - | |
| Discount to present value | (6,349) | (728) | - | - | |
| | 130,505 | 136,547 | - | - | |
| Claims handling costs | 8,483 | 8,876 | - | - | |
| | 138,988 | 145,423 | - | - | |
| Risk margin | 27,293 | 28,370 | - | - | |
| Gross outstanding claims liability | 166,281 | 173,793 | - | - | |
| Current | 77,699 | 74,404 | - | - | |
| Non-current | 88,582 | 99,389 | - | - | |
| | 166,281 | 173,793 | - | - | |
| | | | | | |

Risk margin

A risk margin is included in the total insurance liabilities to allow for the inherent uncertainty in the central estimate of these liabilities. Uncertainty has been analysed taking into account a number of risks relating to the actuarial approach and assumptions, as well as more systemic factors such as the general economic and legislative environment.

The assumptions regarding uncertainty have been applied to the central estimate, including claims handling expenses, in order to arrive at an overall provision which is intended to have an 85% (2021: 85%) probability of adequacy.

| Consolida | ated |
|-----------|-------|
| 2022 | 2021 |
| % | % |
| 8.9% | 11.8% |

25. Insurance disclosures (continued)

Reconciliation of movement in discounted outstanding claims liability

| | Consolidated | | | |
|--|--------------|-------------|----------|--|
| | Gross | Reinsurance | Net | |
| | \$'000 | \$'000 | \$'000 | |
| Year ended 30 June 2022 | | | | |
| Brought forward | 173,793 | (38,554) | 135,239 | |
| Incurred claims recognised in the income statement | 67,271 | (6,490) | 60,781 | |
| Claims payments | (74,783) | 19,849 | (54,934) | |
| Carried forward | 166,281 | (25,195) | 141,086 | |
| Year ended 30 June 2021 | | | | |
| Brought forward | 141,478 | (16,045) | 125,433 | |
| Incurred claims recognised in the income statement | 81,486 | (24,069) | 57,417 | |
| Claim payments | (49,171) | 1,560 | (47,611) | |
| Carried forward | 173,793 | (38,554) | 135,239 | |

Claims development table

| | Underwriting year | | | | | | |
|---|-------------------|----------|----------|----------|----------|----------|-----------|
| Claim year | Prior | 2018 | 2019 | 2020 | 2021 | 2022 | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Estimate of gross ultimate claims cost: | | | | | | | |
| at end of claim year | | 50,641 | 53,106 | 55,460 | 79,622 | 66,188 | 305,017 |
| one year later | | 44,472 | 57,893 | 53,393 | 78,398 | | 234,156 |
| two years later | | 41,012 | 57,905 | 55,256 | | | 154,173 |
| three years later | | 42,956 | 62,230 | | | | 105,186 |
| four years later | | 42,973 | | | | | 42,973 |
| five years later | 597,863 | | | | | | 597,863 |
| Cumulative payments made to date | (587,086) | (36,192) | (49,572) | (36,575) | (47,006) | (9,623) | (766,054) |
| Gross undiscounted outstanding | | | | | | | |
| claims | 10,777 | 6,781 | 12,658 | 18,681 | 31,392 | 56,565 | 136,854 |
| Reconciliation | | | | | | | |
| Reinsurance recoveries | (3,450) | (198) | (4,272) | (935) | (5,128) | (11,212) | (25,195) |
| Discount to present value | (153) | (202) | (454) | (819) | (1,671) | (3,050) | (6,349) |
| Claims handling costs | 691 | 428 | 793 | 1,161 | 1,932 | 3,478 | 8,483 |
| Risk margin | 8,027 | 1,767 | 2,260 | 2,687 | 4,257 | 8,295 | 27,293 |
| Net outstanding claims liability | 15,892 | 8,576 | 10,985 | 20,775 | 30,782 | 54,076 | 141,086 |

25. Insurance disclosures (continued)

(e) Capital adequacy – Lawcover Insurance

The APRA Prudential Standard GPS 110 "Capital Adequacy for General Insurers" requires additional disclosures in the financial statements to improve policyholders and market understanding of an insurer's capital adequacy position. Disclosed below is the capital base, minimum capital requirement and capital adequacy multiple as at 30 June 2022.

It should be noted that the retained earnings as at 30 June 2022 of \$110.3 million (2021: \$123.4 million) disclosed below will not reconcile to the Lawcover Insurance financial statements as this amount has been determined based upon APRA Prudential Standards which is a different basis compared with the accounting retained profit of \$112.7 million (2021: \$125.0 million) determined under Australian Accounting Standards. Under APRA Prudential Standards premiums received in advance are treated as income with an associated premium liability, whereas premiums received in advance are treated as a liability and not as income under Australian Accounting Standards. The APRA disclosures demonstrate that Lawcover Insurance has capital at 30 June 2022 in excess of the minimum required by APRA. The following table shows the capital adequacy calculated in accordance with the APRA prudential framework. The 2022 position reflects the June 2022 quarter APRA returns (unaudited) with the 2021 comparative being reflective of the 2021 annual return.

| | 2022 \$'000 | 2021 \$'000 |
|---|----------------|----------------|
| Lawcover Insurance Tier 1 capital base | | |
| Ordinary shares | 34,600 | 34,600 |
| Retained earnings as at 30 June (adjusted) | 110,279 | 123,439 |
| LawCover Insurance capital base and adjusted net assets | 144,879 | 158,039 |
| Prudential capital requirement | 47,188 | 48,020 |
| Prescribed capital amount coverage | 3.07 | 3.29 |

(f) Capital management – Lawcover Insurance

Lawcover Insurance's objectives when managing capital are to maintain an optimal capital structure whilst meeting capital adequacy requirements and providing security for policyholders.

Lawcover Insurance is subject to, and in compliance with, externally imposed capital requirements set and monitored by regulatory bodies. These requirements are in place to ensure sufficient solvency margins for the protection of policyholders. In addition, Lawcover Insurance aims to maintain robust capital ratios in order to support its business objectives.

The management of Lawcover Insurance monitors its capital levels on an ongoing basis, with particular focus on the following:

- Lawcover Insurance is subject to APRA prescribed capital requirements. Lawcover Insurance management actively
 manages capital in order to achieve a minimum capital adequacy ratio of 2.25 times. At 30 June 2022 the
 prescribed capital adequacy is 3.07 (unaudited), which is a decrease from 3.29 in 2021. This decrease is primarily
 due to a change in asset allocations with the intention to diversify its investment portfolio.
- Lawcover Insurance is subject to local prudential standards requiring that a minimum level of capital is maintained to meet obligations to policyholders. It is Lawcover Insurance's policy to maintain a capital base appropriate to its size, business mix, complexity and risk profile which meets regulatory requirements.

In addition to the management reporting and planning processes, Lawcover Insurance has dedicated staff responsible for understanding the regulatory capital requirements for its operations. The quality of assets (particularly investments and reinsurance recoveries) is monitored on an ongoing basis to ensure issues are identified early and remedial action, where necessary, is taken to restore effective capital performance.

26. Key management personnel disclosures

| | Consoli | dated | Company | | |
|------------------------------|-----------|-----------|-----------|-----------|--|
| | 2022 | 2021 | 2022 | 2021 | |
| | \$ | \$\$ | | \$ | |
| Short-term employee benefits | 4,371,178 | 4,689,751 | 1,683,939 | 1,704,278 | |
| Post-employment benefits | 295,110 | 264,152 | 108,125 | 105,097 | |
| | 4,666,288 | 4,953,903 | 1,792,064 | 1,809,375 | |

Councillors' remuneration

Councillors are not provided with any remuneration in relation to the management of The Law Society of New South Wales, with the exception of the President of The Law Society of New South Wales whose allowance is tied to the remuneration paid to a Judge of the District Court of New South Wales. Each Presidency is for a calendar year whereas these accounts relate to the financial year ended 30 June 2022.

Directors' remuneration

Directors' fees are paid to the Directors of Lawcover Insurance and SMIF Management.

27. Remuneration of auditors

During the year the following fees were paid or payable for services provided by the auditor of the group:

| | Consolidated | | Compa | any |
|--|--------------|---------|---------|---------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$ | \$ | \$ | \$ |
| PwC Australia | | | | |
| Audit and review of financial statements | 310,226 | 302,702 | 158,006 | 150,482 |
| Other services | | | | |
| Audit of regulatory returns | 39,248 | 39,225 | 2,404 | 2,381 |
| Tax compliance services | 38,827 | 31,327 | 7,500 | - |
| Other services | 69,138 | 132,891 | - | 63,753 |
| Total remuneration of PwC Australia | 457,439 | 506,145 | 167,910 | 216,616 |

It is the group's policy to employ PwC on assignments additional to their statutory audit duties where PwC's expertise and experience with the group are important. These assignments relate principally to either tax or risk management advice, or where PwC is awarded assignments on a competitive basis. It is the policy to seek competitive tenders for all major consulting projects.

28. Contingencies

The group leases office premises for Lawcover Insurance under property lease. This lease includes a bank guarantee of \$570,000 that exists with the Westpac Banking Corporation.

Other than the above, as at 30 June 2022, and at the date of this report, there are no further known contingent liabilities or contingent assets which are likely to affect the group's financial position (2021: \$Nil).

29. Commitments

Capital commitments

Significant capital expenditure contracted for at the end of the reporting period but not recognised as a liability is as follows:

| | Consolidated | | Company | |
|-------------------------------|--------------|--------|---------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Property, plant and equipment | 250 | - | 250 | - |
| Intangible assets | - | - | - | - |

30. Related party transactions

(a) Transactions with Councillors

During the financial year transactions were undertaken between The Law Society of New South Wales and firms of which Councillors are partners, consultants or employees. Such transactions were undertaken in the normal course of business and were made on normal commercial terms and conditions.

(b) Transactions with subsidiaries

During the financial year transactions were undertaken between The Law Society of New South Wales and its subsidiaries. These transactions are listed below:

- (i) Lawcover Insurance, a controlled entity, paid the Law Society of New South Wales \$183,324 (2021: \$147,464) for access to data used in the distribution of its insurance products.
- (ii) Lawcover Insurance, a controlled entity, paid The Law Society of New South Wales \$76,830 (2021: \$61,467) for management and administration services.
- (iii) SMIF Management, a controlled entity, paid The Law Society of New South Wales \$1,170 (2021: \$6,751) for management and administration services.

Transactions and balances between the company and its subsidiaries were eliminated in the preparation of consolidated financial statements for the consolidated entity.

(c) Transactions with other related parties

During the financial year ended 30 June 2022 The Law Society of New South Wales received payments for management and administration services provided to the following related parties:

- (i) Public Purpose Fund \$60,000 (2021: \$60,000)
- (ii) Legal Practitioners Fidelity Fund \$882,964 (2021: \$751,132)

As at 30 June 2022, the following balances were receivable from or payable to other related parties:

- (i) Receivable from Legal Practitioners Fidelity Fund \$92,727 (2021: \$59,834)
- (ii) Payable to Legal Practitioners Fidelity Fund \$432,900 (2021: \$465,155)
- (iii) Receivable from Public Purpose Fund \$Nil (2021: \$Nil)
- (iv) Payable to Public Purpose Fund \$Nil (2021: \$1,818,749)

(d) Intercompany balances eliminated from balance sheets

As at 30 June 2022, the following intercompany balances between group entities were eliminated from the consolidated accounts:

- (i) \$183,324 payable to The Law Society of New South Wales by Lawcover Insurance (2021: \$147,464)
- (ii) \$Nil payable to Lawcover Insurance by SMIF Management (2021: \$249)

31. HIH recoveries

At the HIH Casualty & General Insurance creditors meeting held on 4 May 2021, a final scheme payment of 3.25% was proposed and accepted. On 13 August 2021 a payment of \$3.64 million was received by Lawcover Insurance in accordance with schedule 7 of the *Legal Profession Uniform Law Application Act 2014 [NSW]* ("LPULAA"). Schedule 9 of the LPULAA requires that recoveries received by Lawcover Insurance pursuant to schedule 7 are to be shared equally with the Public Purpose Fund, and as such \$1.82 million was paid to the Public Purpose Fund. This was the final scheme payment.

32. Subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2(b):

| | Country of | Country of % Equity interest | | Investment \$ | | |
|-------------------------------------|---------------|------------------------------|------|---------------|------------|--|
| Name of entity | incorporation | 2022 | 2021 | 2022 | 2021 | |
| SMIF Management Pty Limited (i) | Australia | - | 100 | - | 2 | |
| Lawcover Insurance Pty Limited (ii) | Australia | 100 | 100 | 34,599,942 | 34,599,942 | |
| | | | | 34,599,942 | 34,599,944 | |

- (i) **SMIF Management Pty Limited**. Incorporated in New South Wales on 19 June 1987. Contributed equity of 2 ordinary shares fully paid. The company was liquidated and wound up during the period ended 30 June 2022.
- Lawcover Insurance Pty Limited. Incorporated in New South Wales on 17 January 2001 and commenced operations in April 2004. Contributed equity of 34,599,942 ordinary shares fully paid. The company was established to underwrite compulsory professional indemnity insurance for solicitors.

33. Members guarantee

The Law Society of New South Wales is a company limited by guarantee. In the event that The Law Society of New South Wales is wound up, the liability of members towards meeting any outstanding obligations of the consolidated entity is limited to \$2 per member.

34. Events occurring after the reporting period

There has not arisen in the interval between the end of the financial year and the date of this report any item, event or transaction of a material or unusual nature likely, in the opinion of the Councillors, to affect significantly the operations of the group, the results of those operations or the state of affairs of the group in future financial years.

35. Reconciliation of profit after income tax to net cash flow from operating activities

| | Consolidated | | Compa | any |
|---|--------------|----------|--------|---------|
| | 2022 | 2021 | 2022 | 2021 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| (Loss) profit for the year | (8,668) | (2,405) | 3,698 | (2,913) |
| Depreciation and amortisation | 3,187 | 2,783 | 873 | 1,241 |
| Net loss on disposal of non-current assets | 1 | - | - | - |
| Interest and dividends received | (141) | (170) | (172) | (169) |
| Fair value losses (gains) on financial assets at fair | | | | |
| value through profit and loss * | 15,805 | (14,161) | 3,685 | (4,187) |
| Change in operating assets and liabilities: | | | | |
| Decrease (increase) in trade and other receivables | 18,179 | (29,898) | (79) | (29) |
| (Increase) decrease in other assets | (11) | 825 | (17) | 284 |
| Decrease (increase) in current tax assets | 2,052 | (267) | - | - |
| (Increase) decrease in deferred tax assets | (5,067) | 133 | - | - |
| (Decrease) increase in trade and other payables | (5,328) | 3,955 | (65) | 150 |
| (Decrease) increase increase in provisions | (6,526) | 31,836 | 903 | (432) |
| Increase in other liabilities | 11,545 | 27,919 | 1,597 | 13,741 |
| Net cash inflow from operating activities | 25,028 | 20,550 | 10,423 | 7,686 |

* Includes non-cash investing activities whereby the group receives an increase in units held.

In the Councillors' opinion:

- (a) the financial statements and notes set out on pages 4 to 42 are in accordance with the *Corporations Act 2001*, including:
 - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
 - (ii) giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2022 and of their performance for the financial year ended on that date, and
- (b) there are reasonable grounds to believe that the company and consolidated entity will be able to pay their debts as and when they become due and payable.

Note 2(a) confirms that the financial statements also comply with the International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the Council.

On behalf of the Council

J van der Plaat Councillor

emif Ball.

J Ball Councillor

Sydney, 26 September 2022



Independent auditor's report

To the members of The Law Society of New South Wales

Our opinion

In our opinion:

The accompanying financial report of The Law Society of New South Wales (the Company) and its controlled entities (together the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Company's and Group's financial positions as at 30 June 2022 and of their financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

What we have audited

The Company and Group financial report comprises:

- the Consolidated and Company balance sheets as at 30 June 2022
- the Consolidated and Company statements of changes in equity for the year then ended
- the Consolidated and Company statements of cash flows for the year then ended
- the Consolidated and Company statements of profit or loss and other comprehensive income for the year then ended
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information
- the Councillors' declaration.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial report section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company and the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

PricewaterhouseCoopers, ABN 52 780 433 757

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Other information

The Councillors are responsible for the other information. The other information comprises the information included in the annual financial report for the year ended 30 June 2022, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

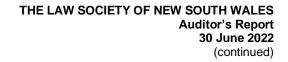
Responsibilities of the Councillors for the financial report

The Councillors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Councillors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Councillors are responsible for assessing the ability of the Company and the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Councillors either intend to liquidate the Company or the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.





A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:

http://www.auasb.gov.au/auditors_responsibilities/ar3.pdf.

This description forms part of our auditor's report.

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R Balding Partner

Sydney 26 September 2022